



John J. & Thomas R. Schiff & Co., Inc.
www.schiffinsurance.com

Jeffrey S. Lutter, CPCU, CIC

Vice President, General Manager

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Jeff started his insurance career in 1986 as a Casualty Claims Adjuster. Over the years he served in various insurance company positions including: Claims Adjusting, Field Marketing and Commercial Underwriting. In addition to his work experience, Jeff obtained his Chartered Insurance Counselor Designation in 1991 and his Chartered Property Casualty Underwriter Designation in 1996. In 1995, Jeff left the Cincinnati Insurance Company to join our agency as a Commercial Lines Sales and Marketing Manager. In 1996 he was promoted to his present position of Vice President & General Manager.

Jeff is fully versed in the insurance and bonding needs of our extensive list of Commercial Customers including: Manufacturers, Distributors, Contractors, Educational Facilities, Religious Institutions, Sales and Professional Organizations to name a few.

Jeff serves our agency as an in-house resource for all our insurance customers and associates. His extensive insurance knowledge, years of experience and ability to work well with others make him a truly valued member of our team.

Jeff is married with two children. He is a life long Cincinnati who grew up in Finneytown and remains an active member of his local church and community.

Practice

Commercial Coverage, Claims, Bonds

Agent Since

1995

Insurance Career

1986

Education

St. Xavier High School,
University of Cincinnati,
Chartered Insurance Counselor 1991
Insurance Institute of America 1992
Chartered Property & Casualty Underwriter
1996

Administration Contacts

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